



# WELCOME CLARK ELLISON - VICE PRESIDENT, MERCY HEALTH FOUNDATION



- All participants are muted
- With questions, please utilize live chat or email the Foundation at nwa\_mercy\_foundation@mercy.net.

Note: this session is being recorded.

#### **Planned Giving Committee Members:**

Mark Chambers, Craig Cockrell, Luke Davis, Jennifer Gray, Bert Kell, Jodie Kelley, Loriane Pickell, Dave Proffitt, Shelley Smart, Vicki Vasser-Jenkins



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#### **PANEL OF EXPERTS:**

- Bert Kell
  Arvest Trust Company
- Craig Cockrell

   Mitchell, Williams, Selig, Gates &
   Woodyard, PLLC



# COMMON ESTATE PLANNING TOOLS CRAIG COCKRELL

- Last Will and Testament
- Trusts
- Joint ownership
- Beneficiary designations
- Durable Powers of Attorney
- Health Care Powers of Attorney
- Living Wills

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# WHAT IS A WILL? CRAIG COCKRELL

- A Last Will and Testament (Will) is a legal document stating to whom you wish to leave your assets at death.
- Also nominates an "executor" or "personal representative" the person who will be in charge of your estate upon death
- May also nominate a guardian for minor children
- Wills must be admitted to probate to be effective

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# WHAT IS A WILL? CRAIG COCKRELL

- Wills provide a relatively inexpensive option for leaving assets to children, but require probate at death
- Typically, Wills include trust language for minor children or other incapacitated beneficiaries ("Testamentary Trust")
- Avoids the need for a court-appointed guardian or custodian to manage assets for minor children
- Jointly owned property or assets with beneficiary designations are not transferred by a Will

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#### WHAT IS PROBATE...AND SHOULD I AVOID IT? CRAIG COCKRELL

- Legal proceeding to transfer assets to beneficiaries
- Conducted through local court
- Public record
- Time consuming (minimum of 6 months in Ark.)
- Can be expensive (legal fees, executor fees)
- Wills must be admitted to probate to be effective

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# WHAT IS A TRUST? CRAIG COCKRELL

- Agreement between the creator ("grantor" or "settlor") and a "trustee" to hold, manage and distribute the creator's assets
- Grantor may transfer assets to the trustee "in trust" during the grantor's life or upon death, by way of beneficiary designations
- Any assets held in trust are not required to go through probate

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## WHAT IS A TRUST? CRAIG COCKRELL

- Trusts are a very common estate planning tool
- Most common type of trust for estate planning is called a "Revocable Trust" or "Living Trust"
- Advantages over Wills:
  - Probate avoidance
  - Better for tax planning
  - Better for managing and protecting assets if one or more spouses become incapacitated
  - More detailed management and distribution provisions for spouses, children or other beneficiaries

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# TYPES OF TRUSTS CRAIG COCKRELL

- Revocable Trust (a.k.a. "Living Trust")
  - Most common for typical probate-avoidance estate planning
  - Can be amended or revoked during the grantor's life usually becomes irrevocable upon death
  - Does not provide any tax advantages or creditor protection during the grantor's life
  - Married couple can create one "joint trust" or separate trusts joint trusts are much more common

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## TYPES OF TRUSTS CRAIG COCKRELL

- Irrevocable Trust (a.k.a "Gift Trust")
  - Typically used in high-net worth estate planning for making lifetime gifts to children or other beneficiaries
  - Mostly used for estate tax planning
  - Cannot be amended or revoked once created (with some exceptions)
  - Grantor no longer owns the assets placed into the Trust
  - Generally does not provide any creditor protection during the grantor's life

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#### TYPES OF TRUSTS CRAIG COCKRELL

#### Asset Protection Trust

- Not allowed under Arkansas law, but common in many other states
- Grantor gives up control and ownership of the assets added to the trust, but if done correctly, the assets are protected from the grantor's future liabilities and creditors
- May be useful for high-net worth individuals in high risk professions (physicians, for example).

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#### HOW TO AVOID PROBATE (WITHOUT A TRUST): CRAIG COCKRELL

- Jointly owned property ("joint tenants with right of survivorship")
  - Typical ownership for married couples of real estate, bank accounts, and investment accounts
- Beneficiary designations
  - 401(k)s, IRAs, life insurance, investment accounts, business ownership interests, bank accounts, etc.
- Beneficiary deeds for real estate

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#### **Estate Planning Life Stage Examples:**

- "Young professionals"
  - Single or married, no children
  - House with a mortgage, 401(k), life insurance through work
- "Young family"
  - Same as above, but minor children
  - May own business, investment property, more life insurance
- "Empty Nesters and Retirees"
  - Adult or college-aged children
  - Estate and gift tax planning concerns
  - Planning for incapacity

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- "Young Professionals"
  - probably not yet, unless you want to name a minor beneficiary of your assets
  - For now, joint ownership with spouse, beneficiary designations on financial assets, and a beneficiary deed for real estate can provide a cost-effective probate-avoidance plan
  - Recommend a Will to "catch" any assets that must go through probate May not need one.

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#### "Young Family"

- Yes, if you want to avoid probate
- A revocable trust is the only way to leave assets to minor children and avoid probate or court-monitored guardianship of certain assets
- Will need to name someone as "trustee" for children until they are old enough to manage the assets themselves
- However, Trust planning is more costly on the front end than Wills.

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- "Empty Nesters and Retirees"
  - May be able to avoid probate without a trust by naming adult children as beneficiaries
  - However, if a child passes away before you do, his or her share would pass to their children, who may be minors
  - Other benefits:
    - Estate and income tax planning
    - Planning for incapacity
    - Lifetime trusts for children

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#### Thank You for Joining Us!

Look forward to seeing you at a future seminar.

Planned Giving is a Charitable Giving opportunity and Mercy would be glad to discuss avenues in which to support healthcare initiatives.

Mercy Health Foundation Northwest Arkansas 2710 Rife Medical Lane | Rogers, AR 72758 479-338-2990 | nwa mercy foundation@mercy.net





Mercy Health Foundation invites you to join us for a virtual Speaker Series:

Planning for all stages of life Thursday, May 21, 2020 | Noon Why do I need an Estate Plan?

Thursday, May 28, 2020 | Noon Wills vs. Trusts

Thursday, June 4, 2020 | Noon
Advance Directives/Powers of Attorney

Thursday, June 11, 2020 | Noon The Rest of the Story

We're Virtual!
RSVP to nwa\_mercy\_foundation@mercy.net or call
479-338-2990. Upon registration, participants will
registration upon the tile.



